

POINT SYSTEM CHART

ACTIVITY	DESCRIPTION	NO. PTS:
CONTRACT	Complete and execute a contract with seller or participate substantially in the contract process.	20
ADVERTISING	Write inventory/create newspaper ad/plan ad budget/erect signs	20
SALE PREPARATION	Prepare inventory for auction – Set up auction equipment	20
BID CALLING	Call bids at the auction.	60
BID ASSISTANT/ WORKING RING	Work ring at auction for at least one (1) hour.	40
CLERKING/ CASHIERING	Clerking at least 305 of auction – Collected money for at least 30% of auction	20
CLOSING	Participation in balancing auction proceeds – Assist once in preparation of closing statement.	20
TOTAL POINTS		200